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# Disciplined Collaboration: 4 Steps To Collaborative Success

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## DISCIPLINED COLLABORATION

4 STEPS TO COLLABORATIVE SUCCESS



EMMANUEL GOBILLOT



## Synopsis

The only book to show you how you and your team can win through collaboration! Ever wondered why your divisions are divided? Ever found yourself using the word silo when explaining sub optimal results? Ever dreamt of having an organisation that has both the efficiency of competition and the effectiveness of collaboration? If you're tired of adding dotted lines on charts and hugging trees or colleagues on an away-day, disciplined collaboration is for you. In this engaging, thoughtful and well-researched book, global speaker, consultant and leadership expert Emmanuel Gobillot, identifies the real barriers to collaboration and proposes a disciplined approach to removing them. He identifies the 4 fears that no amount of dotted lines or team building exercises will ever address. Combining the latest psychological and organisational research with pragmatic real-world application, Disciplined Collaboration shows you how to make your divisions add up again. This book will help you: Diagnose the issues that get in the way of collaboration in your organisation. Discover how to master the changing nature of influence from competition to collaboration. Learn how to deploy the 4 disciplines that will remove the fears of collaboration in your team. Find practical tools to help you reconnect individuals and teams. Be inspired by stories drawn from a breathtaking number of fields from business to history to medicine via tailoring and comedy! Described as 'the first leadership guru for the digital generation' and 'the freshest voice in leadership today', Emmanuel Gobillot, has over 15 years of experience in helping organisations and audiences globally rethink the way they build and run organisations. He has applied his mantra of 'there must be a better way and together we can find it' to solving issues alongside leaders of some of the world's largest organisations and smallest startups. Before setting up his own boutique consultancy, Emmanuel was a Director at HayGroup where he led both the consumer sector and leadership services practices.

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